

Kewpie Corporation

1-4-13 Shibuya, Shibuya-ku, Tokyo 150-0002, Japan Tel:03-3486-3331



Summary of Consolidated Financial Statements for the Third Quarter of the Fiscal Year Ending November 30, 2018 [JAPAN GAAP]

October 2, 2018

Listed company name: Kewpie Corporation
 Listed exchange: Tokyo Stock Exchange
 Securities code: 2809
 URL: <http://www.kewpie.co.jp/english/>
 Representative: Osamu Chonan,
 Representative Director, President and Chief Executive Corporate Officer
 Contact: Masato Shinohara,
 Corporate Officer and Senior General Manager of Management Promotion Division
 Scheduled date for filing quarterly securities report: October 15, 2018
 Scheduled date for dividend payment: –
 Quarterly supplementary data: Yes
 Quarterly results briefing: None

(Amounts are rounded down to the nearest million yen.)

1. Consolidated business results for the third quarter of the fiscal year ending November 30, 2018 (From December 1, 2017 to August 31, 2018)

(1) Consolidated operating results (Cumulative)

(Percentage figures show changes from the same period of the previous year.)

	Net sales		Operating income		Ordinary income		Profit attributable to owners of parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Nine months ended August 31, 2018	433,446	3.0	26,119	7.1	27,363	8.3	14,689	2.4
Nine months ended August 31, 2017	421,013	1.7	24,390	4.1	25,264	4.1	14,343	5.5

(Note) Comprehensive income: Nine months ended August 31, 2018 ¥16,509 million (Decrease of 29.5%)
 Nine months ended August 31, 2017 ¥23,404 million (Increase of 113.0%)

	Earnings per share	Earnings per share (diluted)
	Yen	Yen
Nine months ended August 31, 2018	99.90	–
Nine months ended August 31, 2017	95.46	–

(2) Consolidated financial position

	Total assets	Net assets	Equity ratio
	Millions of yen	Millions of yen	%
As of August 31, 2018	435,604	273,568	53.9
As of November 30, 2017	419,207	263,432	54.0

(Reference) Shareholders' equity: As of August 31, 2018 ¥234,697 million
 As of November 30, 2017 ¥226,439 million

Kewpie Corporation

1-4-13 Shibuya, Shibuya-ku, Tokyo 150-0002, Japan Tel:03-3486-3331



2. Dividends

	Annual dividend per share				
	End of 1st quarter	End of 2nd quarter	End of 3rd quarter	Year-end	Total
Fiscal year 2017	– Yen	18.00 Yen	– Yen	18.50 Yen	36.50 Yen
Fiscal year 2018	–	19.00	–		
Fiscal year 2018 (Forecast)				19.00	38.00

(Note) Revision to the most recently announced forecast of dividends: None

3. Forecasts of consolidated operating results for the fiscal year ending November 30, 2018 (From December 1, 2017 to November 30, 2018)

(Percentage figures show changes from the previous year.)

	Net sales		Operating income		Ordinary income		Profit attributable to owners of parent		Earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Year ending November 30, 2018	580,000	3.3	33,500	7.2	34,600	6.4	18,600	2.8	126.49

(Note) Revision to the most recently announced forecast of consolidated operating results: None

*Notes

- (1) Changes in significant subsidiaries during the nine months (Changes in specified subsidiaries resulting in the change in the scope of consolidation): Yes
Newly consolidated: 1 company (Name: Kewpie China Corporation)
(Note)
For details, please refer to “I. Quarterly consolidated financial statements and major notes: 3. Notes Regarding Quarterly Consolidated Financial Statements (Changes in significant subsidiaries during the nine months)” on page 6.
- (2) Application of special accounting treatments for the preparation of quarterly consolidated financial statements: None
- (3) Changes in accounting policies and estimates, and restatements
 - a) Changes in accounting policies due to revision of accounting standards: None
 - b) Changes in accounting policies due to reasons other than “a)” (above): None
 - c) Changes in accounting estimates: None
 - d) Restatements: None
- (4) Number of issued shares (common stock)
 - a) Number of issued shares at the end of the period (including treasury stock):

August 31, 2018	150,000,000 shares
November 30, 2017	150,000,000 shares
 - b) Number of shares of treasury stock at the end of the period:

August 31, 2018	2,956,615 shares
November 30, 2017	2,955,521 shares
 - c) Average number of shares during the period:

December 1, 2017 to August 31, 2018	147,043,926 shares
December 1, 2016 to August 31, 2017	150,265,371 shares

Kewpie Corporation

1-4-13 Shibuya, Shibuya-ku, Tokyo 150-0002, Japan Tel:03-3486-3331



***The summary of quarterly consolidated financial statements is outside the scope of quarterly review procedures by certified public accountants or an audit corporation.**

***Statement for an appropriate usage of the forecasts of operating results and other special notes**

The forecasts and other forward looking statements contained in this summary are based on the information currently available to the Company and certain assumptions considered reasonable by the Company. Therefore, they are not guaranteed to be achieved by the Company. As a result, the forecasts of operating results may differ significantly from the actual operating results due to various factors.

Kewpie Corporation

1-4-13 Shibuya, Shibuya-ku, Tokyo 150-0002, Japan Tel:03-3486-3331



Table of contents

I. Quarterly consolidated financial statements and major notes	2
1. Quarterly Consolidated Balance Sheets	2
2. Quarterly Consolidated Statements of Income and Quarterly Consolidated Statements of Comprehensive Income	4
(Quarterly Consolidated Statements of Income) (Nine months ended August 31, 2017 and August 31, 2018).....	4
(Quarterly Consolidated Statements of Comprehensive Income) (Nine months ended August 31, 2017 and August 31, 2018).....	5
3. Notes Regarding Quarterly Consolidated Financial Statements	6
(Notes regarding assumption of a going concern)	6
(Notes regarding the significant changes in the amount of shareholders' equity)	6
(Changes in significant subsidiaries during the nine months)	6
(Segment information).....	6
II. Supplementary data	10
1. Summary of net sales and operating income and factors behind changes in operating income	10
2. Capital investments and main components of selling, general and administrative expenses	12
3. Domestic sales volume and amount of salads condiments by category type (Kewpie Corporation).....	13
4. Summary of net sales and operating income in overseas operations	13
5. Principal items of changes in non-operating income (expenses) and extraordinary gains (losses)	14
6. Summary and items of changes in balance sheets	14

Kewpie Corporation

1-4-13 Shibuya, Shibuya-ku, Tokyo 150-0002, Japan Tel:03-3486-3331



I. Quarterly consolidated financial statements and major notes

1. Quarterly Consolidated Balance Sheets

(Millions of yen)

	Previous fiscal year (As of November 30, 2017)	Current third quarter (As of August 31, 2018)
Assets		
Current assets		
Cash and deposits	29,618	32,245
Notes and accounts receivable - trade	78,212	84,226
Securities	12,000	9,500
Purchased goods and products	16,355	17,130
Work in process	972	1,292
Raw materials and supplies	11,377	11,698
Other	8,016	10,712
Allowances for doubtful accounts	(222)	(273)
Total current assets	156,332	166,532
Fixed assets		
Tangible fixed assets		
Buildings and structures	185,446	186,620
Accumulated depreciation	(104,416)	(107,330)
Net book value	81,030	79,290
Machinery, equipment and vehicles	170,766	173,837
Accumulated depreciation	(121,373)	(123,332)
Net book value	49,393	50,505
Land	49,820	50,855
Construction in progress	4,571	11,356
Other	25,437	26,876
Accumulated depreciation	(15,505)	(17,087)
Net book value	9,931	9,788
Total tangible fixed assets	194,746	201,796
Intangible fixed assets		
Goodwill	3,778	3,362
Other	4,580	4,707
Total intangible fixed assets	8,359	8,070
Investments and other assets		
Investment securities	34,495	31,998
Assets for retirement benefits	12,630	13,893
Other	12,825	13,498
Allowances for doubtful accounts	(182)	(184)
Total investments and other assets	59,769	59,205
Total fixed assets	262,875	269,071
Total assets	419,207	435,604

Kewpie Corporation

1-4-13 Shibuya, Shibuya-ku, Tokyo 150-0002, Japan Tel:03-3486-3331



(Millions of yen)

	Previous fiscal year (As of November 30, 2017)	Current third quarter (As of August 31, 2018)
Liabilities		
Current liabilities		
Notes and accounts payable - trade	48,008	49,185
Short-term loans payable	8,037	8,429
Current portion of bonds	-	10,000
Accrued income taxes	4,005	5,729
Reserves for bonuses	1,831	5,284
Other reserves	1,023	2,834
Other	27,791	24,322
Total current liabilities	90,697	105,787
Non-current liabilities		
Bonds	10,000	-
Long-term loans payable	35,947	37,209
Liabilities for retirement benefits	3,147	3,151
Asset retirement obligations	1,120	1,121
Other	14,861	14,766
Total non-current liabilities	65,077	56,248
Total liabilities	155,775	162,035
Net assets		
Shareholders' equity		
Paid-in capital	24,104	24,104
Capital surplus	29,425	29,425
Earned surplus	170,583	179,772
Treasury stock	(6,603)	(6,606)
Total shareholders' equity	217,509	226,694
Accumulated other comprehensive income		
Unrealized holding gains (losses) on securities	13,429	12,398
Unrealized gains (losses) on hedges	(3)	(23)
Foreign currency translation adjustments	(1,141)	(1,909)
Accumulated adjustments for retirement benefits	(3,354)	(2,463)
Total accumulated other comprehensive income	8,929	8,002
Non-controlling interests	36,992	38,870
Total net assets	263,432	273,568
Total liabilities and net assets	419,207	435,604

Kewpie Corporation

1-4-13 Shibuya, Shibuya-ku, Tokyo 150-0002, Japan Tel:03-3486-3331



2. Quarterly Consolidated Statements of Income and Quarterly Consolidated Statements of Comprehensive Income

(Quarterly Consolidated Statements of Income)

(Nine months ended August 31, 2017 and August 31, 2018)

(Millions of yen)

	Previous third quarter (From December 1, 2016 to August 31, 2017)	Current third quarter (From December 1, 2017 to August 31, 2018)
Net sales	421,013	433,446
Cost of sales	323,789	332,304
Gross profit	97,223	101,142
Selling, general and administrative expenses	72,833	75,023
Operating income	24,390	26,119
Non-operating income		
Interest income	52	59
Dividends income	472	470
Equity in earnings of affiliates	64	113
Other	949	1,125
Total non-operating income	1,539	1,768
Non-operating expenses		
Interest expenses	267	260
Business commencement expenses	137	0
Other	260	262
Total non-operating expenses	665	523
Ordinary income	25,264	27,363
Extraordinary gains		
Gains on sales of investment securities	1,134	425
Gains on sales of fixed assets	62	79
Other	63	-
Total extraordinary gains	1,260	504
Extraordinary losses		
Losses on disposal of fixed assets	820	844
Losses on impairment of fixed assets	222	219
Losses on abolishment of retirement benefit plans	659	-
Other	81	554
Total extraordinary losses	1,784	1,619
Profit before income taxes	24,740	26,249
Income taxes	7,732	8,700
Profit	17,008	17,549
Profit attributable to non-controlling interests	2,664	2,859
Profit attributable to owners of parent	14,343	14,689

Kewpie Corporation

1-4-13 Shibuya, Shibuya-ku, Tokyo 150-0002, Japan Tel:03-3486-3331



(Quarterly Consolidated Statements of Comprehensive Income)
(Nine months ended August 31, 2017 and August 31, 2018)

(Millions of yen)

	Previous third quarter (From December 1, 2016 to August 31, 2017)	Current third quarter (From December 1, 2017 to August 31, 2018)
Profit	17,008	17,549
Other comprehensive income		
Unrealized holding gains (losses) on securities	2,463	(1,103)
Unrealized gains (losses) on hedges	(104)	(16)
Foreign currency translation adjustments	2,788	(898)
Adjustments for retirement benefits	1,248	978
Total other comprehensive income	6,395	(1,039)
Comprehensive income	23,404	16,509
(Breakdown)		
Comprehensive income attributable to owners of parent	20,219	13,762
Comprehensive income attributable to non-controlling interests	3,184	2,747

Kewpie Corporation

1-4-13 Shibuya, Shibuya-ku, Tokyo 150-0002, Japan Tel:03-3486-3331



3. Notes Regarding Quarterly Consolidated Financial Statements

(Notes regarding assumption of a going concern)

Not applicable.

(Notes regarding the significant changes in the amount of shareholders' equity)

Not applicable.

(Changes in significant subsidiaries during the nine months)

Kewpie China Corporation, which was newly established during the first quarter, is included in the scope of consolidation. Kewpie China Corporation is classified as one of the Company's specified subsidiaries.

(Segment information)

[Segment information]

I. Previous third quarter (From December 1, 2016 to August 31, 2017)

1. Information on amounts of net sales and profit or loss by reported segment

(Millions of yen)

	Condi- ments Products	Egg Products	Delica- tessen Products	Processed Foods	Fine Chemical Products	Distri- bution System	Common Business Operations	Total	Adjust- ments	Amount reported on the quarterly consolidated statement of income (Note)
Net sales										
Net sales to outside customers	113,246	74,695	86,662	35,244	7,806	97,699	5,658	421,013	-	421,013
Intersegment net sales or transfers	5,443	4,521	160	1,572	269	20,954	8,630	41,552	(41,552)	-
Total	118,690	79,216	86,823	36,817	8,075	118,654	14,288	462,566	(41,552)	421,013
Segment profit	11,922	3,316	2,913	553	551	4,477	654	24,390	-	24,390

(Note) "Segment profit" is adjusted with "Operating income" in the quarterly consolidated statements of income.

2. Information on losses on impairment of fixed assets or goodwill, etc. by reported segment

(Significant losses on impairment of fixed assets)

Not applicable.

(Significant changes in amount of goodwill)

Not applicable.

(Significant gains on negative goodwill)

Not applicable.

Kewpie Corporation

1-4-13 Shibuya, Shibuya-ku, Tokyo 150-0002, Japan Tel:03-3486-3331



II. Current third quarter (From December 1, 2017 to August 31, 2018)

1. Information on amounts of net sales and profit or loss by reported segment

(Millions of yen)

	Condi- ments Products	Egg Products	Delica- tessen Products	Processed Foods	Fine Chemical Products	Distri- bution System	Common Business Operations	Total	Adjust- ments	Amount reported on the quarterly consolidated statement of income (Note)
Net sales										
Net sales to outside customers	116,188	74,503	92,919	35,618	7,429	102,635	4,152	433,446	-	433,446
Intersegment net sales or transfers	3,950	3,290	81	1,518	231	23,234	8,893	41,201	(41,201)	-
Total	120,138	77,794	93,001	37,137	7,661	125,869	13,045	474,648	(41,201)	433,446
Segment profit	11,507	4,714	3,395	762	761	4,360	618	26,119	-	26,119

(Note) "Segment profit" is adjusted with "Operating income" in the quarterly consolidated statements of income.

2. Information on losses on impairment of fixed assets or goodwill, etc. by reported segment

(Significant losses on impairment of fixed assets)

In the nine months ended August 31, 2018, the Company recorded losses on impairment of fixed assets of ¥219 million in the "Egg products" segment.

(Significant changes in amount of goodwill)

Not applicable.

(Significant gains on negative goodwill)

Not applicable.

Kewpie Corporation

1-4-13 Shibuya, Shibuya-ku, Tokyo 150-0002, Japan Tel:03-3486-3331



(Significant subsequent events)

Business divestiture

At its Board of Directors' meeting held on June 25, 2018, the Company resolved to implement the transfer of a certain business of the Company's consolidated subsidiary, Gourmet Delica Co., Ltd., which involves the manufacturing and sales of boxed lunches, rice balls, delicatessen foods and other products for convenience stores (excluding manufacturing and sales businesses pertaining to the Soka Factory and businesses pertaining to the Frozen Merchandise Division and the External Sales Development Department of the Sales Division of the Head Office, the "Business"), to a newly established company by means of an incorporation-type company split (the "Company Split"). On August 3, 2018, the Company concluded a share transfer agreement with Mitsubishi Corporation. Also, the Company transferred 80% of the shares of the new company to Mitsubishi Corporation on October 1, 2018.

As of October 1, 2018, the split company, Gourmet Delica Co., Ltd., has changed its company name to Soka Delica Co., Ltd., and the new company has commenced its operations under the name of Gourmet Delica Co., Ltd. ("(New) Gourmet Delica Co., Ltd.")

1. Outline of business divestiture

(1) Name of successor company upon company split and name of transferee of the shares

- (i) Name of successor company upon company split
(New) Gourmet Delica Co., Ltd.
- (ii) Name of transferee of the shares
Mitsubishi Corporation

(2) Content of the divested business

Details of business: Manufacturing and sales of boxed lunches, rice balls, delicatessen foods and other products for convenience stores

(3) Main reason for business divestiture

In order to keep providing high value-added services in a business environment of diversifying customer needs with respect to the Business, we believe that our consistent management of our operations across procurement, manufacturing and sales is necessary. We decided that we should further strengthen the Business by accommodating Mitsubishi Corporation's offer to acquire the stakes of the Business.

On the other hand, we believe that the Company Split and the transfer of the new company's shares will increase the shareholder value of the Company as an optimum allocation of management resources.

(4) Date of company split and share transfer

October 1, 2018

(5) Matters concerning additional outline of business divestiture including its legal form

Company split: Incorporation-type company split whereby Gourmet Delica Co., Ltd. is the split company and the newly established company is the successor company

Share transfer: Share transfer whereby the consideration is specific assets such as cash
Upon transferring the shares, the ownership ratio of the Company in the newly established company (New) Gourmet Delica Co., Ltd. has changed from 100% to 20%, thereby making (New) Gourmet Delica Co., Ltd. an equity-method affiliate.

2. Outline of the accounting treatment implemented

(1) Amount of gain or loss on the transfer

To be determined.

(2) Book values and major breakdown of the assets and liabilities of the business transferred

To be determined.

(3) Accounting treatments

Kewpie Corporation

1-4-13 Shibuya, Shibuya-ku, Tokyo 150-0002, Japan Tel:03-3486-3331



On the assumption that our investments in the transferred Business have been deemed liquidated, we are calculating the amount of gain or loss on the transfer of the Business as the difference between the market value of assets including cash received as the consideration and the amount of the equity value for the transferred Business.

3. Name of reportable segment in which the divested business was included

Delicatessen Products business

4. Approximate amounts of profit or loss of the divested business included in the quarterly consolidated statement of income for nine months ended August 31, 2018

Net sales Approx. ¥24,000 million

Operating income Approx. ¥700 million

Kewpie Corporation

1-4-13 Shibuya, Shibuya-ku, Tokyo 150-0002, Japan Tel:03-3486-3331



II. Supplementary data

- (Notes) 1. Fraction discrepancy may occur due to rounding figures less than 100 million.
 2. Planned figures in this supplementary data are figures published on July 5, 2018.
 3. From the beginning of fiscal year 2016, the domestic consolidated subsidiaries have changed the depreciation method from the declining balance basis to the straight-line basis.

1. Summary of net sales and operating income and factors behind changes in operating income

<Net sales>

		(Billions of yen)						
	Segment	1st quarter	2nd quarter	2nd quarter (Cumulative)	3rd quarter	3rd quarter (Cumulative)	4th quarter	Year
Fiscal Year 2016	Condiments Products	34.0	37.8	71.8	37.8	109.6	34.5	144.1
	Egg Products	25.7	26.1	51.9	24.8	76.7	25.5	102.2
	Delicatessen Products	26.0	28.1	54.1	28.8	82.9	28.9	111.8
	Processed Foods	12.0	13.6	25.7	12.5	38.1	13.1	51.3
	Fine Chemical Products	2.7	2.6	5.3	2.8	8.1	2.8	10.9
	Distribution System	30.4	31.8	62.3	32.4	94.7	32.2	126.9
	Common Business Operations	1.3	1.2	2.5	1.4	3.8	1.3	5.2
	Total	132.1	141.3	273.4	140.5	413.9	138.4	552.3
Fiscal Year 2017 (A)	Condiments Products	34.3	39.7	74.0	39.3	113.2	37.2	150.4
	Egg Products	24.0	25.9	49.9	24.8	74.7	25.8	100.5
	Delicatessen Products	27.5	29.3	56.8	29.8	86.7	28.8	115.5
	Processed Foods	11.0	12.3	23.2	12.0	35.2	11.4	46.6
	Fine Chemical Products	2.3	2.8	5.1	2.7	7.8	2.8	10.6
	Distribution System	31.0	33.2	64.2	33.5	97.7	33.5	131.2
	Common Business Operations	2.0	2.0	3.9	1.7	5.7	1.2	6.8
	Total	132.1	145.1	277.2	143.8	421.0	140.7	561.7
Fiscal Year 2018 (B)	Condiments Products	36.0	40.1	76.1	40.1	116.2		157.0
	Egg Products	24.2	25.4	49.6	24.9	74.5		101.1
	Delicatessen Products	30.0	31.2	61.2	31.7	92.9		123.0
	Processed Foods	10.9	12.5	23.4	12.2	35.6		47.0
	Fine Chemical Products	2.1	2.7	4.8	2.6	7.4		10.3
	Distribution System	32.6	34.4	67.0	35.6	102.6		135.8
	Common Business Operations	1.4	1.5	2.9	1.2	4.2		5.8
	Total	137.2	147.8	285.0	148.4	433.4		580.0
Change (B) - (A)	Condiments Products	1.7	0.5	2.1	0.8	2.9		6.6
	Egg Products	0.1	(0.5)	(0.3)	0.2	(0.2)		0.6
	Delicatessen Products	2.5	1.9	4.4	1.9	6.3		7.5
	Processed Foods	(0.1)	0.3	0.2	0.2	0.4		0.4
	Fine Chemical Products	(0.2)	(0.1)	(0.3)	(0.1)	(0.4)		(0.3)
	Distribution System	1.6	1.2	2.8	2.1	4.9		4.6
	Common Business Operations	(0.5)	(0.5)	(1.0)	(0.5)	(1.5)		(1.0)
	Total	5.1	2.7	7.8	4.6	12.4		18.3

- (Notes) 1. Figures of "Year" in Fiscal Year 2018 indicate planned figures published on July 5, 2018.
 2. Figures of "2nd quarter" are calculated as the differences between "2nd quarter (Cumulative)" and "1st quarter."
 3. Figures of "3rd quarter" are calculated as the differences between "3rd quarter (Cumulative)" and "2nd quarter (Cumulative)."
 4. Figures of "4th quarter" are calculated as the differences between "Year" and "3rd quarter (Cumulative)."

Kewpie Corporation

1-4-13 Shibuya, Shibuya-ku, Tokyo 150-0002, Japan Tel:03-3486-3331



<Operating income>

(Billions of yen)

	Segment	1st quarter	2nd quarter	2nd quarter (Cumulative)	3rd quarter	3rd quarter (Cumulative)	4th quarter	Year
Fiscal Year 2016	Condiments Products	1.6	4.6	6.2	4.7	10.9	2.8	13.7
	Egg Products	1.5	1.7	3.2	1.4	4.6	0.9	5.5
	Delicatessen Products	0.3	1.1	1.5	1.1	2.6	0.9	3.5
	Processed Foods	(0.2)	0.5	0.3	0.3	0.6	(0.1)	0.5
	Fine Chemical Products	0.2	0.4	0.6	0.3	0.9	0.1	1.0
	Distribution System	0.9	1.2	2.1	1.4	3.5	1.4	4.9
	Common Business Operations	0.0	0.2	0.3	0.2	0.4	0.3	0.8
	Total	4.4	9.8	14.2	9.3	23.4	6.4	29.8
Fiscal Year 2017 (A)	Condiments Products	2.6	4.8	7.3	4.6	11.9	3.4	15.3
	Egg Products	1.0	1.0	2.0	1.3	3.3	1.1	4.4
	Delicatessen Products	0.6	1.1	1.7	1.3	2.9	0.9	3.8
	Processed Foods	(0.1)	0.3	0.3	0.3	0.6	(0.4)	0.2
	Fine Chemical Products	(0.0)	0.1	0.1	0.4	0.6	0.3	0.9
	Distribution System	1.3	1.6	2.9	1.6	4.5	1.4	5.9
	Common Business Operations	0.2	0.3	0.5	0.2	0.7	0.1	0.8
	Total	5.6	9.2	14.8	9.6	24.4	6.9	31.3
Fiscal Year 2018 (B)	Condiments Products	2.6	4.5	7.1	4.4	11.5		15.0
	Egg Products	1.3	1.7	3.1	1.6	4.7		5.9
	Delicatessen Products	0.6	1.4	2.0	1.4	3.4		4.4
	Processed Foods	0.1	0.4	0.5	0.3	0.8		0.6
	Fine Chemical Products	(0.0)	0.3	0.3	0.5	0.8		1.0
	Distribution System	0.8	1.8	2.6	1.7	4.4		5.8
	Common Business Operations	0.2	0.2	0.4	0.2	0.6		0.8
	Total	5.7	10.2	16.0	10.2	26.1		33.5
Change (B) - (A)	Condiments Products	0.0	(0.3)	(0.3)	(0.2)	(0.4)		(0.3)
	Egg Products	0.3	0.7	1.0	0.4	1.4		1.5
	Delicatessen Products	0.1	0.3	0.3	0.2	0.5		0.6
	Processed Foods	0.2	0.1	0.2	(0.0)	0.2		0.4
	Fine Chemical Products	(0.0)	0.2	0.1	0.1	0.2		0.1
	Distribution System	(0.4)	0.2	(0.3)	0.2	(0.1)		(0.1)
	Common Business Operations	0.0	(0.1)	(0.0)	(0.0)	(0.0)		0.0
	Total	0.1	1.0	1.2	0.6	1.7		2.2

(Notes) 1. Figures of "Year" in Fiscal Year 2018 indicate planned figures published on July 5, 2018.

2. Figures of "2nd quarter" are calculated as the differences between "2nd quarter (Cumulative)" and "1st quarter."

3. Figures of "3rd quarter" are calculated as the differences between "3rd quarter (Cumulative)" and "2nd quarter (Cumulative)."

4. Figures of "4th quarter" are calculated as the differences between "Year" and "3rd quarter (Cumulative)."

Kewpie Corporation

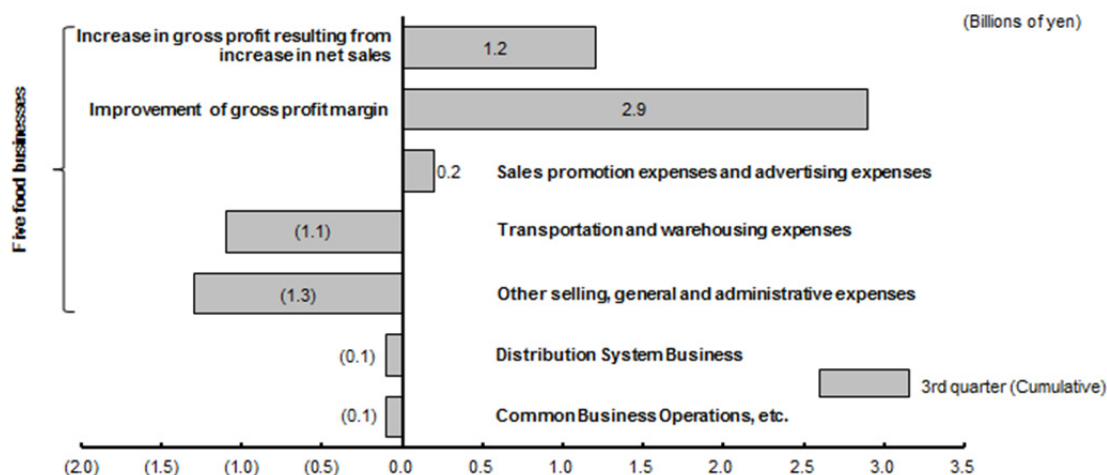
1-4-13 Shibuya, Shibuya-ku, Tokyo 150-0002, Japan Tel:03-3486-3331



<Factors behind changes in operating income (comparison with the previous fiscal year)>

(Billions of yen)

	Fiscal year 2017 (A)	Fiscal year 2018 (B)	Change (B) - (A)
3rd quarter (Cumulative)	24.4	26.1	1.7
Year	31.3	33.5	2.2



2. Capital investments and main components of selling, general and administrative expenses

(Billions of yen)

	3rd quarter 2016 (Cumulative)	3rd quarter 2017 (Cumulative) (A)	3rd quarter 2018 (Cumulative) (B)	Change (B) - (A)	Fiscal year 2016	Fiscal year 2017	Fiscal year 2018 (Plan)
Capital investments	23.3	21.3	22.7	1.4	33.0	27.2	35.0
Depreciation expenses	14.2	12.4	13.5	1.2	18.3	16.8	18.3
Sales promotion expenses	2.5	2.9	2.8	(0.1)	3.7	3.9	4.3
Advertising expenses	6.5	7.2	7.0	(0.2)	8.7	9.5	9.2
Transportation and warehousing expenses	18.8	19.2	20.3	1.1	25.0	25.8	27.2
Payroll expenses	22.3	23.6	24.6	1.0	29.8	31.3	32.7
Research and development expenses	2.7	2.8	2.8	0.0	4.0	4.1	4.2

* Depreciation expenses for the 3rd quarter 2016 (Cumulative) and the fiscal year 2016 include a one-time write-off of residual book value amounting to ¥2.8 billion due to the change to the depreciation method for fixed assets.

Kewpie Corporation

1-4-13 Shibuya, Shibuya-ku, Tokyo 150-0002, Japan Tel:03-3486-3331



3. Domestic sales volume and amount of salads condiments by category type (Kewpie Corporation)

		3rd quarter 2016 (Cumulative)	3rd quarter 2017 (Cumulative) (A)	3rd quarter 2018 (Cumulative) (B)	Change (B) - (A)	Fiscal year 2016	Fiscal year 2017
For household use	Volume (Thousands of ton)	98	99	98	(1)	126	128
	Amount (Billions of yen)	49.6	50.1	49.2	(0.9)	63.9	65.0
For commercial use	Volume (Thousands of ton)	80	81	81	0	107	107
	Amount (Billions of yen)	31.0	30.8	31.0	0.2	41.3	40.9

4. Summary of net sales and operating income in overseas operations

<Net sales>

(Billions of yen)

		3rd quarter 2016 (Cumulative)	3rd quarter 2017 (Cumulative) (A)	3rd quarter 2018 (Cumulative) (B)	Change (B) - (A)	Fiscal year 2016	Fiscal year 2017	Fiscal year 2018 (Plan)
China		11.6	13.1	14.1	1.0	15.7	18.1	20.1
Southeast Asia		5.7	6.2	7.4	1.2	7.6	8.5	9.9
North America	Condiments products	4.7	4.9	5.1	0.2	6.3	6.7	6.4
	Egg products	4.6	3.1	3.8	0.7	5.5	4.3	5.3
Exports and New		2.2	3.3	4.7	1.4	2.7	5.0	6.4
Total		28.8	30.6	35.2	4.6	37.8	42.7	48.1

* For overseas subsidiaries, figures of "3rd quarter" are results for nine months from October to June, while figures of "fiscal year" are results for a year from October to September.

* The total change includes a ¥1.2 billion increase caused by the impact of the exchange rate fluctuations.

* "Exports and New" includes primarily exports from Japan and sales of companies in Europe.

<Operating income>

(Billions of yen)

		3rd quarter 2016 (Cumulative)	3rd quarter 2017 (Cumulative) (A)	3rd quarter 2018 (Cumulative) (B)	Change (B) - (A)	Fiscal year 2016	Fiscal year 2017	Fiscal year 2018 (Plan)
China		1.5	1.5	1.7	0.2	2.2	2.2	2.4
Southeast Asia		0.2	0.2	0.5	0.3	0.2	0.3	0.5
North America	Condiments products	0.4	0.4	0.3	(0.0)	0.5	0.5	0.4
	Egg products	0.5	(0.7)	0.3	1.0	0.1	(0.9)	0.1
Exports and New		0.4	0.1	0.1	0.1	0.4	0.2	0.1
Total		2.9	1.5	3.0	1.4	3.3	2.3	3.6

* For overseas subsidiaries, figures of "3rd quarter" are results for nine months from October to June, while figures of "fiscal year" are results for a year from October to September.

* The total change includes a ¥0.1 billion increase caused by the impact of the exchange rate fluctuations.

* "Exports and New" includes primarily income from exports from Japan and sales of companies in Europe.

Kewpie Corporation

1-4-13 Shibuya, Shibuya-ku, Tokyo 150-0002, Japan Tel:03-3486-3331



5. Principal items of changes in non-operating income (expenses) and extraordinary gains (losses)

(Billions of yen)

	3rd quarter 2016 (Cumulative)	3rd quarter 2017 (Cumulative) (A)	3rd quarter 2018 (Cumulative) (B)	Items of changes [Comparison with 3rd quarter 2017 (cumulative)] (B) - (A)	Fiscal year 2016	Fiscal year 2017	Fiscal year 2018 (Plan)
Non-operating income (expenses), net	0.8	0.9	1.2	Decrease in business commencement expenses 0.1	1.5	1.3	1.1
Extraordinary gains (losses), net	(0.7)	(0.5)	(1.1)	Decrease in gains on sales of investment securities (0.7) Increase in losses from transfer of business (0.3) Decrease in losses on abolishment of retirement benefit plans 0.7	(1.1)	(1.7)	(1.1)

6. Summary and items of changes in balance sheets

(Billions of yen)

	Fiscal year 2017 (A)	3rd quarter 2018 (B)	Change (B) - (A)	Items of changes [Comparison with fiscal year 2017]
(Assets)				
Current assets	156.3	166.5	10.2	Increase in cash and deposits 2.6 Increase in notes and accounts receivable - trade 6.0 Decrease in securities (2.5)
Fixed assets				
Tangible and intangible fixed assets	203.1	209.9	6.8	Increase resulting from purchases 21.2 Decrease resulting from depreciation (13.5)
Investments and other assets	59.8	59.2	(0.6)	Decrease in investment securities (2.5) Increase in assets for retirement benefits 1.3
(Liabilities)				
	155.8	162.0	6.3	Increase in accrued income taxes 1.7 Increase in reserves for bonuses 3.5 Increase in other reserves 1.8
(Net assets)				
	263.4	273.6	10.1	Increase in earned surplus 9.2 Increase in non-controlling interests 1.9